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looking for an energy-efficient air conditioner at a good price, Carrier is the right choice for you. Not only are the company's prices comparable to industry averages, but the company also offers less expensive units for homeowners on a budget. In addition, Carrier's units are among the quietest in the industry, with a noise level as low as 51 decibels. How much does a 3-ton Carrier AC unit cost? A 3-ton Carrier air conditioner unit costs between \$4,600 and \$8,000. This cost includes the air conditioner but excludes labor costs and old air conditioner disposal. Is Carrier a good AC unit? Carrier makes high-quality air conditioning units with great SEER ratings, ENERGY STAR-rated, and a good manufacturer's warranty. If you choose a Carrier HVAC unit, you won't be disappointed. How long do Carrier AC units last? On average, a Carrier air conditioner lasts between 15 and 20 years. If you engage in regular maintenance and clean your system at the end of each season, it should last up to that 20-year mark. What is the average cost of Carrier AC units? Carrier air conditioner prices are typically between \$4,600 and \$8,000. However, your total cost for the unit plus installation will vary depending on the size of the system you need, energy efficiency, and labor. For the most accurate cost estimate, contact an HVAC contractor.